BASIC FINANCIAL STATEMENTS
AND
MANAGEMENT'S DISCUSSION AND ANALYSIS
TOGETHER WITH INDEPENDENT AUDITORS' REPORT
FOR THE YEAR ENDED JUNE 30, 2020

TABLE OF CONTENTS

JUNE 30, 2020

	Page No.
INDEPENDENT AUDITORS' REPORT	1 - 2
MANAGEMENT'S DISCUSSION AND ANALYSIS	3 - 5
BASIC FINANCIAL STATEMENTS	
Statement of Net Position	6
Statement of Activities	7
Balance Sheet – Governmental Funds	8
Statement of Revenues, Expenditures and Changes in Fund Balances – Governmental Funds	9
Reconciliation of the Balance Sheet – Governmental Funds to the Statement of Net Position	10
Reconciliation of the Statement of Revenues, Expenditures and Changes in Fund Balances – Governmental Funds to the Statement of Activities	11
Statement of Fiduciary Net Position – OPEB Trust	12
Statement of Changes in Fiduciary Net Position – OPEB Trust	13
Notes to Financial Statements	14 - 32
REQUIRED SUPPLEMENTARY INFORMATION Statement of Revenues, Expenditures and Changes in Fund Balances of the General Fund – Budget and Actual – Budgetary Basis (Unaudited)	34
Schedule of Changes in the Collaborative's Net OPEB Liability (Unaudited)	35
Schedule of the Collaborative's Proportionate Share of the Net Pension Liability (Unaudited)	36
Schedule of Pension Contributions (Unaudited)	37
SUPPLEMENTARY INFORMATION Information Required by MGL Chapter 43	39-40
NDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS	42



Business Advisors Certified Public Accountants

Independent Auditors' Report

To the Board of Directors South Coast Educational Collaborative Swansea, Massachusetts

Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities, and each major fund, of South Coast Educational Collaborative as of and for the year ended June 30, 2020, and the related notes to the financial statements, which collectively comprise the Collaborative's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities and the government activities of South Coast Educational Collaborative as of June 30, 2020, and the respective changes in financial position, for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 3 – 5, the budgetary comparison information on page 34; schedule of the Collaborative's proportionate share of the net pension liability; and schedule of pension contributions be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the South Coast Educational Collaborative basic financial statements. The supplementary information contained on pages 39-40 is presented for the purpose of additional analysis and is not a required part of the financial statements.

Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the basic financial statements as a whole.

Other Reporting Required by Government Auditing Standards

Pavento, Ratelife, Reng + Co., LLC

In accordance with *Government Auditing Standards*, we have also issued our report dated October 7, 2020, on our consideration of South Coast Educational Collaborative's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Collaborative's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering South Coast Educational Collaborative's internal control over financial reporting and compliance.

Franklin, Massachusetts

October 7, 2020

MANAGEMENT'S DISCUSSION & ANALYSIS

YEAR ENDED JUNE 30, 2020

The following discussion and analysis of the South Coast Educational Collaborative's (the Collaborative) financial performance provides an overview of the Collaborative's financial activities for the fiscal year ended June 30, 2020 and summarized comparative information for 2019. Please read it in conjunction with the Collaborative's financial statements which begin on page 6.

THE COLLABORATIVE AS A WHOLE

The Collaborative provides educational programs and services, which primarily serve the low-incidence special needs of children and adults (ages three through twenty-two). In addition, the Collaborative provides professional development programs and services that enhance education improvement and leadership. Provision of services is confined to public school systems in the Southeastern Massachusetts and Rhode Island regions. The Collaborative is supported through tuitions and fees for related, clinical, and consultation services from contracting municipalities. The Collaborative is governed by an eight-member Board of Directors representing nine member districts (one board member represents two districts).

OVERVIEW OF THE FINANCIAL REPORTS

This discussion and analysis is intended to serve as an introduction to the Collaborative's financial reports, which consist of a series of financial statements and other information as follows:

- Management's Discussion and Analysis introduces the basic financial statements and provides an
 analytical overview of the Collaborative's financial activities.
- **Government-wide financial statements** consist of the Statement of Net Position and the Statement of Activities. These provide both short-term and long-term information about the Collaborative's overall financial status.
- **Fund basis financial statements** focus on individual parts of the Collaborative, reporting the Collaborative's operations in more detail than the government-wide statements.
 - o **Governmental funds statements** tell how basic services were financed in the short-term as well as what remains for future spending.
 - o **Fiduciary funds statements** provide information about the financial relationships in which the Collaborative acts solely as a trustee or agent for the benefit of others to whom the resources belong.
- Notes to the financial statements explain some of the information in the statements and provide more detailed data.
- Supplementary information includes both additional financial information which provides more detailed support of the basic financial statements and information required by the Massachusetts Department of Elementary and Secondary Education.

Government-wide Statements

The government-wide statements (*statement of net position* and *statement of activities*) report information about the Collaborative in its entirety using accounting methods similar to those used by private sector companies.

• The **Statement of Net Position** presents information on all of the Collaborative's assets and liabilities with the difference between the two reported as *net position*. It is one way of measuring the Collaborative's financial health or position.

MANAGEMENT'S DISCUSSION & ANALYSIS

YEAR ENDED JUNE 30, 2020

• The **Statement of Activities** presents information showing how the Collaborative's net position changed during the most recent fiscal year. All the current year's revenues and expenses are accounted for in the statement of activities regardless of when cash is received or paid.

Over time, increases or decreases in the Collaborative's net position is an indicator of whether its financial position is improving or deteriorating. The reader will also need to consider other non-financial factors such as changes in economic conditions when evaluating the overall financial health of the Collaborative.

Fund Financial statements

Funds are accounting devices used to keep track of specific sources of funding and spending in particular categories: governmental funds, proprietary funds, and fiduciary funds. Presently, the Collaborative has governmental funds and a fiduciary fund.

Governmental funds – The Collaborative's basic services are included in governmental funds, which generally focus on: 1) how cash and other financial assets that can readily be converted to cash, flow in and out, and 2) the balances left at year-end that are available for spending. Consequently, the governmental funds statements provide a detailed short-term view that helps to determine whether there are more or fewer financial resources that can be spent in the near future to finance the Collaborative's programs. Because this information does not encompass the additional long-term focus of the government-wide statements, additional information (reconciliation schedules) is provided following the governmental funds statements that explains the relationship (or differences) between these two types of financial statement presentations.

Fiduciary funds are used to account for resources held for the benefit of parties outside the government. Fiduciary funds are not reflected in the government-wide financial statement because the resources of those funds are not available to support the Collaborative's own programs. Fiduciary fund statements (OPEB Health Insurance Trust) are presented after the **Governmental funds** statements.

GOVERNMENT-WIDE FINANCIAL ANALYSIS

The following summarized **Statement of Net Position** is for the fiscal year 2020 with comparative information from fiscal year 2019.

	June 30, 2020	June 30, 2019
Current assets, i.e. cash, accounts receivable and prepaid expenses Capital assets Total assets	\$ 6,671,848 <u>2,662,975</u> \$ 9,334,823	\$ 4,252,274 2,775,710 \$ 7,027,984
Current liabilities, i.e. accounts payable, accrued expenses, debt, and unearned income Non-current liabilities Total liabilities	\$ 3,457,004 <u>10,103,606</u> <u>\$13,560,610</u>	\$ 1,748,298 8,751,142 \$10,499,440
Net position: Invested in capital assets, net of related debt Restricted Unrestricted Total net position	\$ 2,312,219 (6,538,006) \$(4,225,787)	\$ 2,443,648 - (5,915,104) \$(3,471,456)

MANAGEMENT'S DISCUSSION & ANALYSIS

YEAR ENDED JUNE 30, 2020

As indicated in the following summarized *Statement of Activities and Changes in Net Position*, net position decreased by \$(754,331) during the current fiscal year. This loss is not comparable to the previous fiscal year because the OPEB health insurance trust was ratified and funded during the previous fiscal year. Due to this, the OPEB liability was required to be recognized in its entirety in the statement of activities and changes in net position in the prior fiscal year and the amount recognized in the current fiscal year is only the change in the total liability. If the OPEB liability is not included, the net position in FY20 would have increased by \$605,922 and in FY19 would have increased by \$702,243. Revenues increased for a third year due to an increase in students, primarily from non-member districts. On average, an additional 22 students more than the number budgeted were enrolled during FY20. Staffing was adjusted during the year as needed to accommodate the rise in student enrollment. Operating expenses decreased overall, due to a switch to online learning for the end of FY20 caused by the worldwide pandemic. The intergovernmental revenue and expense ("on behalf" pension payments made by the Commonwealth of Massachusetts) increased by \$1,235,278. This number is generated by the Commonwealth and does not affect net position because it is recorded as both revenue and expense and nets to zero.

2 (2) g=	Year ended June 30, 2020	Year ended June 30, 2019	% Change
Revenues:	,	ŕ	
Charges for student services	\$21,235,176	\$20,423,618	+3.97%
Intergovernmental revenue	4,552,659	3,317,381	
Grants and contributions): 	(=)	
Interest income	9,325	9,516	
Total revenues	25,797,160	23,750,515	
Evpopoo			
Expenses: Student services	18,648,702	24,401,290	+(23.6%)
General and administrative	2,946,461	3,471,562	+(15%)
Depreciation	403,669	358,654	. (1070)
Intergovernmental expense	4,552,659	3,317,381	
Total expenses	26,551,491	31,548,887	
Change in net position	(754,331)	(7,798,372)	
		W. W. CO.W C.W.	
Net position – beginning	(3,471,456)	<u>4,376,916</u>	
Transfer to Fiduciary Fund		(50,000)	
Net position – ending	\$(4,225,787)	\$(3,471,456)	

GENERAL FUND BUDGETARY HIGHLIGHTS

The budget for fiscal year 2020 was based on the assumption that revenue from charges for student services would increase by approximately six percent. Actual revenues were higher than budgeted due to additional students enrolling in the Collaborative programs, the majority from non-member towns. Actual expenditures were over budget by approximately \$475,070 due to staffing additions to adjust to the student enrollment numbers.

REQUESTS FOR INFORMATION

This financial report is designed to provide a general overview of the Collaborative's finances for all those with an interest in the Collaborative's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to the Business Office of the Collaborative.

STATEMENT OF NET POSITION

JUNE 30, 2020

	Governmental Activities
CURRENT ASSETS: Cash and cash equivalents Accounts receivable Prepaid expenses	\$ 3,689,024 2,714,478 268,346
Total current assets	6,671,848
DEPRECIABLE CAPITAL ASSETS, net of accumulated depreciation LAND	2,158,000 504,975
Total capital assets	2,662,975
Total assets	<u>\$ 9,334,823</u>
CURRENT LIABILITIES: Accounts payable and accrued expenses Current portion of long-term debt Unearned revenue Total current liabilities	\$ 1,634,980 108,018
NON-CURRENT LIABILITIES: Long-term debt Net OPEB liability	242,738 _ 9,860,868
Total non-current liabilities	10,103,606
Total liabilities	13,560,610
NET POSITION: Investment in capital assets, net of related debt Unrestricted	2,312,219 (6,538,006)
Total net position	(4,225,787)
Total liabilities and net position	<u>\$ 9,334.823</u>

STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED JUNE 30, 2020

	Program Revenue		
	Charges for Expenses	Charges for Services	Total
FUNCTIONS/PROGRAMS			
Governmental Activities:			
Student services	\$18,648,702	\$21,235,176	\$ 2,586,474
General and administrative	2,946,461	-	(2,946,461)
Depreciation	403,669	-	(403,669)
Intergovernmental revenue	4,552,659	4,552,659	7
TOTAL GOVERNMENTAL ACTIVITIES	<u>\$26,551,491</u>	<u>\$25,787,835</u>	\$ (763,656)
	General revenue:		
	Interest		9,325
	Other		
	Change in Net Position		(754,331)
96	NET POSITION, BEGINNIN	NG OF YEAR	(3,471,456)
	NET POSITION, END OF Y	'EAR	<u>\$(4,225,787)</u>

The accompanying notes are an integral part of these financial statements.

BALANCE SHEET – GOVERNMENTAL FUNDS

JUNE 30, 2020

ASSETS: Cash and cash equivalents Accounts receivable Prepaid expenses		\$3,689,024 2,714,478
Total assets	8	\$6,671,848
LIABILITIES: Accounts payable and accrued expenses Unearned revenue		\$1,208,587 1,714,006
Total liabilities		2,922,593
FUND BALANCES: Nonspendable Cumulative surplus (Unassigned)		268,346 3,480,909
Total fund balances		3,749,255
Total liabilities and fund balance		\$6,671,848

STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES GOVERNMENTAL FUNDS

FOR THE YEAR ENDED JUNE 30, 2020

DEVENUEC.	6 37
REVENUES: Direct service and administrative Intergovernmental revenue Interest income	\$21,235,176 4,552,659 9,325
Total revenues	25,797,160
EXPENDITURES: Administrative expenses Intergovernmental expense Program expenses Capital outlay, net of debt incurred Debt Services: Debt principal Debt interest	2,668,658 4,552,659 17,506,089 174,621 97,619 18,343
Total expenditures	25,017,989
Revenue over expenditures	<u>779,171</u>
FUND BALANCES, BEGINNING OF YEAR	2,970,084
FUND BALANCES, END OF YEAR	\$ 3,749,255

The accompanying notes are an integral part of these financial statements.

RECONCILIATION OF THE BALANCE SHEET - GOVERNMENTAL FUNDS TO THE STATEMENT OF NET POSITION

JUNE 30, 2020

Total fund balance, governmental funds	\$ 3,749,255
Amounts reported for governmental activities in the Statement of Net Position are different because:	
Capital assets used in governmental activities are not current financial resources and therefore are not reported in the fund financial statement but are reported in the governmental activities of the Statement of Net Position.	2,662,975
Certain liabilities are not typically due and payable in the current period and, therefore, are not reported in the governmental funds.	
Notes payable	(350,756)
Compensated absences	(426,393)
The other postemployment benefit (OPEB) liability is not a current obligation and	
therefore is not reported in this fund financial statement but is reported in the governmental activities of the Statement of Net Position.	(9,860,868)
Net Position of Governmental Activities in the Statement of Net Position	\$(4,225,787)

RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES - GOVERNMENTAL FUNDS TO THE STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED JUNE 30, 2020

Net changes in balances - governmental funds		\$	779,171
Amounts reported for governmental activities in the Statement because:	of Activities are different		
Governmental funds report outlays for capital assets as experience outlays use current financial resources. In contrast, the State only a portion of the outlay as expense. The outlay is allocated estimated useful lives as depreciation expense for the period	ement of Activities reports ed over the assets'	1.	140 725\
This is the amount depreciation exceeded gross capital outla	ys in the current period.	(112,735)
Governmental funds report debt service payments as expenduse current financial resources. In contrast, the Statement of current year interest accrued on the debt as expense.			
This is the amount of debt principal payments in the current p	period.		97,619
Governmental funds report capital outlays used for current ye incurred because only the current amount is a use of financia Statement of Net Position reports capital assets at gross.	•		
This is the amount of debt incurred to purchase capital assets	s in the current period.	(1	116,313)
Current year change in other postemployment benefits (OPE	B) accrual.	(1,3	360,253)
Some expenses reported in the Statement of Activities do not current financial resources and, therefore, are not reported as in the governmental funds.	•		
Net change in compensated absences accrual.			(41,820)
Changes in Net Position of Governmental Activities in the State	ment of Activities	<u>\$ (7</u>	<u>′54,331)</u>

STATEMENT OF FIDUCIARY NET POSITION

JUNE 30, 2020

ASSETS	OPEB Trust
AOOLIO	
Cash and investments	\$51,948
Total assets	<u>\$51,948</u>
NET POSITION	
Restricted for Postemployment Health Benefits	\$51,948
Total net position	<u>\$51,948</u>

STATEMENT OF CHANGES IN FIDUCIARY NET POSITION

FOR THE YEAR ENDED JUNE 30, 2020

ADDITIONS:	OPEB Trust
South Coast Educational Collaborative contributions: Transfer to Trust Direct payments on behalf of Trust	\$ - 180,199
Investment income Realized gain on investment sales	2,024 60
Total additions	182,283
DEDUCTIONS:	
Administrative expenses Benefits to retirees and beneficiaries	151 _180,199
Total deductions	_180,350
Increase in net position	1,933
Unrealized gain on investment	49
NET POSITION, BEGINNING OF YEAR	49,966
NET POSITION, END OF YEAR	<u>\$ 51,948</u>

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2020

(1) NATURE OF ORGANIZATION AND REPORTING ENTITY

(a) Organization

South Coast Educational Collaborative (the Collaborative) is a public education collaborative established under Massachusetts General Law Chapter 40, Section 4E. The Collaborative provides educational programs and services, which primarily serve the low-incidence special needs of children and adults (aged three through twenty-two). In addition, the Collaborative provides professional development programs and services that enhance education improvement and leadership. The Collaborative is primarily supported through program tuitions and fees for related, clinical, and consultation services from contracting municipalities. Provision of services is confined to public school systems in the Southeastern Massachusetts and Rhode Island regions.

(b) Reporting Entity

As required by accounting principles generally accepted in the United States of America (GAAP) and in accordance with the Governmental Accounting Standards Board, the accompanying financial statements present the South Coast Educational Collaborative and its component units. Component units are included in the reporting entity if their operational and financial relationships with the Collaborative are significant. Pursuant to these criteria, the Collaborative did not identify any component units requiring inclusion in the accompanying financial statements.

(2) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

(a) Basis of Presentation

The Collaborative's basic financial statements include both government-wide and fund financial statements.

Government-wide Financial Statements

The statement of net position and statement of activities display information about the reporting government as a whole. They include all funds of the reporting entity except for fiduciary funds. The statements distinguish between governmental and business-type activities. Governmental activities generally are financed through assessments to member towns, intergovernmental revenues and other non-exchange revenues. The Collaborative did not have any business type activity in 2020.

The statement of activities demonstrates the degree to which the direct expenses of a given function or segment are offset by program revenues. Direct expenses are those that are clearly identifiable with a specific function or segment. The Collaborative does not allocate indirect expenses to functions in the statement of activities. Program revenues included (1) charges to customers or applicants who purchase, use or directly benefit from goods, services or privileges provided by a given function or segment and (2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function or segment. Assessments and other items not properly included among program revenues are reported instead as general revenues.

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2020

(2) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

(a) Basis of Presentation (continued)

Fund Financial Statements

Fund financial statements of the reporting entity are organized into funds each of which are considered to be separate accounting entities. Each fund is accounted for by providing a separate set of self-balancing accounts, which constitute its assets, liabilities, fund balance, revenues and expenditures.

Government Activities

Government funds are identified as either general or fiduciary funds based upon the following guidelines:

The General Fund is the general operating fund of the Collaborative and is always classified as a major fund. It is used to account for all financial resources except those required to be accounted for in another fund.

Fiduciary funds are used to account for resources legally held in trust. The Collaborative has one Fiduciary Fund. All resources of the fund, including any earnings on invested resources, must be used to support the payment of Other Post-Employment Benefits (OPEB) expenditures.

(b) Basis of Accounting

The Collaborative's Statement of Net Position and Statement of Activities are presented using the economic resources measurement focus and the accrual basis of accounting. Under the accrual basis of accounting, revenues are recognized when earned and expenses are recorded when the liability is incurred or economic asset used. Revenues, expenses, gain, losses, assets, and liabilities resulting from exchange and exchange-like transactions are recognized when the exchange takes place.

The modified accrual basis of accounting is followed by the governmental funds, proprietary funds and agency funds. Under the modified accrual basis of accounting, revenues are recorded when susceptible to accrual, i.e., both measurable and available. Available means collectible within the current period or soon enough thereafter to be used to pay liabilities of the current period. Expenditures are recorded when the related fund liability is incurred, except for unmatured interest on long-term debt, judgments, compensated absences and pension expenditures, which are recorded as a fund liability when expected to be paid with expendable available financial resources.

State general aid and other entitlements are recognized as revenue in the period the Collaborative is entitled to the resources and the amounts are available. Expenditure-driven programs currently reimbursable are recognized as revenue when the qualifying expenditures have been incurred and the amounts are available. Amounts owed to the Collaborative, which are not available are recorded as receivables and unearned revenue. Amounts received prior to the entitlement period are also recorded as unearned revenue.

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2020

(2) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

(b) Basis of Presentation (continued)

Revenues susceptible to accrual include state aid, expenditure-driven programs and interest income.

Charges for services provided to other education agencies and private parties are recognized as revenue when services are provided.

(c) Measurement Focus

On the Statement of Net Position and Statement of Activities governmental activities and business-type activities are presented using the economic resources measurement focus. Under this concept, revenues and expenses are matched using the accrual basis of accounting.

The measurement focus of all governmental funds is the flow of current financial resources concept. Under this concept, sources and uses of financial resources, including capital outlays, debt proceeds, and debt retirements, are reflected in operations. Resources not available to finance expenditures and commitments of the current period are recognized as deferred revenue or a reservation of fund equity. Liabilities for claims, judgments, compensated absences and pension contributions, which will not be currently liquidated, using expendable available financial resources, are included as liabilities in the Collaborative's government wide financial statements but are excluded from the governmental fund financial statements. The related expenditures are recognized in the governmental fund financial statements when the liabilities are liquidated.

(d) Equity Classifications

Government-wide Statements

Equity is classified as net assets and displayed in three components:

Net investment in capital assets – Consists of capital assets including restricted capital assets net of accumulated depreciation and reduced by the outstanding balances of any bonds, mortgages, notes or other borrowings that are attributed to the acquisition, construction or improvement of those assets. If there are significant unspent related debt proceeds at year-end, the portion of the debt attributable to the unspent proceeds are not included in the calculation of net investment in capital assets. The Collaborative has no bonded debt on capital assets on June 30, 2020.

Restricted net assets – Consists of net assets with constraints placed on the use either by (1) external groups such as creditors, grantors, contributors of laws or regulations of other governments or, (2) law through constitutional provisions or enabling legislation.

Unrestricted net assets – All other net assets that do not meet the definition of "restricted" or "invested in capital assets, net of related debt."

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2020

(2) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

(d) Equity Classifications (continued)

Governmental Fund Statements

Governmental Fund equity is classified as fund balance. Fund Balance for the Governmental Fund financial statements is classified as one of the following five categories:

Nonspendable: Fund balances that cannot be spent because they are either:

Not in Spendable Form: Generally, amounts that are not expected to be converted to cash, such as inventories or prepaid amounts. This classification would also include some long-term amounts such as property acquired for resale or the long-term portion of loans receivable, or

Legally or Contractually Required to be Maintained Intact: Amounts that are required to be maintained intact, such as the principal of a permanent fund.

Restricted: Amounts that can be used only for specific purposes because of (a) constitutional provisions or enabling legislation or (b) externally imposed constraints. (External constraints might be imposed by creditors, grantors, contributors, or even the laws or regulations of other governments.)

Committed: Amounts that can be used only for specific purposes because of a formal action by the government's highest level of decision-making authority (School Committee). This classification might also include contractual obligations if existing resources have been committed for use in satisfying those contractual requirements.

Assigned: Amounts intended to be used for specific purposes but that do not meet the criteria to be classified as restricted or committed. Intent can be stipulated by the governing body, another body (such as a finance committee), or by an official to whom that authority has been given.

Unassigned: This is the residual classification for the General Fund- everything that is not in another classification or in another fund. The General Fund is the only governmental fund that can report a positive unassigned fund balance. Other governmental funds might have a negative unassigned fund balance as a result of overspending for specific purposes for which amounts had been restricted, committed, or assigned.

The Collaborative's spending policy is to spend restricted fund balance first, followed by committed, assigned and unassigned fund balance.

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2020

(2) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

(e) Cash and Cash Equivalents

Cash and investments of Collaborative funds are restricted by state statutes. Massachusetts General Law authorizes the Collaborative to invest in term deposits, Certificates of Deposit, in trust companies, national banks, savings banks or in obligations issued by the U.S. Government or one of its agencies.

Deposits are insured by the Federal Deposit Insurance Corporation up to \$250,000 and deposits, including Certificates of Deposits in Massachusetts-chartered savings banks, are insured in full above the FDIC limit from the Depositors Insurance Fund (DIF) of Massachusetts. The Collaborative did not have any cash equivalents at June 30, 2020.

(f) Accounts Receivable and Revenue

Trade accounts receivable consist of amounts due from municipalities for program services, less an allowance for doubtful accounts, if applicable. An allowance for doubtful accounts is recorded based on management's assessment of the status of individual receivables. No allowance was deemed necessary by management as of June 30, 2020. It is the Collaborative's policy to charge off uncollectible accounts receivable when management determines the receivable will not be collected.

Student services revenue consists of charges to districts for tuition, therapy and transportation services. Intergovernmental revenue consists of payments made to retired Collaborative employees by the Commonwealth of Massachusetts "on behalf" of the Collaborative. These payments are recorded as revenue and expenditures in the financial statements.

(g) Reclassifications

Certain prior year amounts have been reclassified for consistency with the current period presentation. These reclassifications had no effect on the net change in fund balance.

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2020

(2) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

(h) Capital Assets

Property and equipment are recorded at cost, if purchased or at fair market value at the date of donation. Capital assets with a cost or value greater than \$5,000 are capitalized. Depreciation is computed on the straight-line basis over the estimated useful life of the asset.

(i) Allocation of Costs

Directly identifiable costs are charged to student services or general and administrative functions as applicable. Costs related to more than one function are allocated based on criteria intended to associate the cost with the related functions.

(i) Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

(k) Fair Value of Financial Instruments

The Collaborative's financial instruments, none of which are held for trading purposes, include cash and cash equivalents and accounts receivable. The Collaborative estimates that the fair value of all financial instruments at June 30, 2020 does not differ materially from the aggregate carrying value of its financial instruments recorded in the accompanying financial statements.

(I) Budgetary Control

The Board of Directors annually approves a budget based upon estimated enrollments for the year. Changes during the year based on actual numbers due to either enrollment fluctuations or unanticipated expenditures are presented to the Board for review through financial reports presenting budgeted to actual amounts.

The statement of Revenues, Expenditures and Changes in Fund Balance of the General Fund Budget and Actual – Budgetary Basis presents a comparison of budgetary data to actual results. The General Fund uses the same basis of accounting for both budgetary and actual amounts.

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2020

(3) CAPITAL ASSETS

Capital asset activity for fiscal year 2020 is as follows:

e de la companya de l	Balance June 30, 2019	Additions	Disposals	Balance June 30, 2020
Capital assets:				
Land	\$ 504,975	\$ -	\$ -	\$ 504,975
Building & improvements	1,534,778	117,368	*	1,652,146
Leasehold improvements	2,159,863	16,237	•	2,176,100
Vehicles	592,600	157,329		749,929
Total capital assets	4,792,216	290,934	•	5,083,150
Less accumulated depreciation:				
Land	•	⊕ (Ē	9
Building & improvements	997,328	204,435		1,201,763
Leasehold improvements	805,731	75,761		881,492
Vehicles	213,447	123,473	- A-V	336,920
Total accumulated depreciation	2,016,506	403,669		2,420,175
Capital assets, net	\$2,775,710	<u>\$(112,735)</u>	<u>\$</u>	\$2,662,975

Depreciation and amortization expense totaled \$403,669 and was not allocated to governmental functions. The expense appears unallocated on the statement of activities.

(4) RETIREMENT BENEFIT PLAN

The Collaborative sponsors two retirement plans for its employees.

Massachusetts State Employees' Retirement System

Plan Description and Provisions

Non-teacher personnel participate in the Massachusetts State Employees' Retirement System (MSERS), a cost sharing multiple-employer defined benefit plan established under the Massachusetts Contributory Retirement Law. Benefit provisions and contribution requirements are established by state law. MSERS provides retirement benefits up to a maximum of 80% of a member's highest three-year average annual compensation. For employees hired after April 1, 2012, retirement allowances are calculated on the basis of the last five years or any consecutive five years, whichever is greater, in terms of compensation. Benefit payments are based upon member's age, length of creditable service, level of compensation, and group classification.

Members of the system become fully vested after 10 years of creditable service. A retirement allowance may be received upon reaching age 65 or upon attaining twenty years of service. The Plan also provides for early retirement at age 55 if the participant (1) has a record of 10 years creditable service, (2) was on the Collaborative payroll after January 1, 1978, (3) voluntarily left Collaborative employment on or after that date, and (4) left accumulated annuity deductions in the Fund. MSERS is part of the Commonwealth's reporting entity and does not issue a stand-alone audited financial report.

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2020

(4) RETIREMENT BENEFIT PLAN (continued)

Contributions -

Plan members are required to contribute to the MSERS at rates ranging from 5% to 11% of their annual covered compensation, on a pre-tax basis. The Collaborative is required to contribute at an actuarially determined rate that is apportioned among employees based on active current payroll. The contribution requirements of plan members are established and may be amended by the MSERS Board of Trustees. The Collaborative's contribution rate at June 30, 2020 and 2019 is 6.1%, respectively.

Hire Date_	% of Compensation
Prior to 1975	5% of regular compensation
1975 to 1983	7% of regular compensation
1984 to 6/30/1996	8% of regular compensation
7/1/1996 to present	9% of regular compensation
1979 to present	An additional 2% of regular compensation in excess of \$30,000

Annual Pension Cost

The Collaborative's required and actual contributions to MSERS were \$307,049. Pension expense to the Commonwealth of Massachusetts for the Collaborative amounted to \$2,071,935. Therefore, \$1,764,886 is reflected as intergovernmental revenues and corresponding expenditures in the Collaborative's financial statements for the portion of the Commonwealth's pension expense not required to be paid by the Collaborative. Collaboratives contribute amounts equal to the normal cost of employees' benefits at a rate established by the Public Employees' Retirement Administration Commission (PERAC), currently 6.1% of covered payroll. Legally, the Collaboratives are only responsible for contributing the annual normal cost of their employees' benefits (i.e. the present value of the benefits earned by those employees in any given year) and are not legally responsible for the past service cost attributable to those employees or previously retired employees of the Collaboratives. The Commonwealth as a non-employer is legally responsible for the entire past service cost related to the Collaboratives.

Massachusetts Teachers' Retirement System

Plan Description and Provisions

Teachers and certain administrative personnel participate in the Massachusetts Teachers' Retirement System (MTRS), a cost-sharing multi-employer defined benefit plan administered by the Massachusetts Teachers' Retirement Board. Benefit provisions and contribution requirements are established by state law. The MTRS covers certified teachers in cities (except Boston), towns, regional school districts, charter schools, educational collaboratives and Quincy College. MTRS is part of the Commonwealth's reporting entity and does not issue a stand-alone audited financial report. Additional information can be obtained on the state website.

Contributions

Participation in the plan requires that members contribute a fixed percentage of their compensation each pay period depending upon the date of employment. Employee contributions vest immediately. After 20 years, or upon having attained the age of 55 with at least 10 years of service, employees are eligible to receive benefits under the plan. Benefits are based on the average of the three highest-salaried years of the employee service and are determined in a manner similar to the provisions of MSERS.

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2020

(4) RETIREMENT BENEFIT PLAN (continued)

Hire Date	% of Compensation
Prior to 1975	5% of regular compensation
1975 to 1983	7% of regular compensation
1984 to 6/30/1996	8% of regular compensation
7/1/1996 to present	9% of regular compensation
7/1/2001 to present	11% of regular compensation (for teachers hired after 7/1/01 and those
421	accepting provisions of Chapter 114 of the Acts of 2000)
1979 to present	An additional 2% of regular compensation in excess of \$30,000

The Collaborative has no obligation to contribute to the MTRS. All pension benefits and expenses paid by the Teachers' Retirement Board to employees of the Collaborative are funded by the Commonwealth of Massachusetts. Pension expense to the Commonwealth of Massachusetts for the Collaborative was \$2,787,773 for fiscal 2020, and this amount is reflected as intergovernmental revenues and corresponding expenditures in the Collaborative's financial statements.

Pension Liabilities and Pension Expense

The Collaborative is considered to be a special funding situation as defined by GASB Statement No. 68, *Accounting and Financial Reporting for Pensions* and the Commonwealth of Massachusetts is a non-employer contributing entity for MTRS and MSERS. Therefore, the Collaborative is required to disclose, but not record, the portion of the non-employer contributing entities' share of the collective net pension liability that is associated with the employer. The Collaborative's proportionate share of the net pension liability was \$22,988,655 for MTRS and \$12,472,900 for MSERS. For both MTRS and MSERS, the net pension liability was measured as of June 30, 2019 and the total pension liability used to calculate the net pension liabilities were determined by actuarial valuations as of January 1, 2019 rolled forward to June 30, 2019. The Collaborative's proportion of the net pension liability was based on a projection of the Collaborative's long-term share of contributions to the pension plan relative to the projected contributions of all participating school districts and the State, actuarially determined. At June 30, 2019, the Collaborative's proportion was .085% for MSERS and .091% for MTRS. As a special funding situation, the Collaborative must recognize its portion of the collective pension expense as both a revenue and pension expense. As indicated above, for the year ended June 30, 2019, the Collaborative recognized intergovernmental pension expense and revenue of \$1,764,886 (MSERS) and \$2,787,773 (MTRS).

Actuarial Assumptions

The total pension liability in the January 1, 2019 actuarial valuations for MSERS and MTRS were determined using the following actuarial assumptions, applied to all periods included in the measurement:

- 1. (a) 7.25% investment rate of return, (b) 3.5% interest rate credited to the annuity savings fund and (c) 3.0% cost of living increase per year.
- 2. Salary increases are based on analyses of past experience but range from 4.0% to 9.0% (MSERS) and 4.0% to 7.5% (MTRS) depending on group and length of service.

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2020

(4) RETIREMENT BENEFIT PLAN (continued)

3. Mortality rates were as follows:

MSERS:

- Pre-retirement reflects RP-2014 Blue Collar Employees table projected generationally with Scale MP-2016 set forward 1 year for females
- Post-retirement reflects RP-2014 Blue Collar Healthy Annuitant table projected generationally with Scale MP-2016 set forward 1 year for females
- Disability the mortality rate reflects RP-2014 Blue Collar Healthy Annuitant Table projected generationally with Scale MP-2016, set forward 1 year

MTRS:

- Pre-retirement reflects RP-2014 White Collar Employees table projected generationally with Scale MP-2016 (gender distinct)
- Post-retirement reflects RP-2014 White Collar Healthy Annuitant table projected generationally with Scale MP-2016 (gender distinct)
- Disability assumed to be in accordance with the RP-2014 White Collar Healthy Annuitant Table projected generationally with Scale MP-2016 (gender distinct)

Investment assets of MSERS and MTRS are with the Pension Reserves Investment Trust (PRIT) Fund. The long-term expected rate of return on pension plan investments was determined using a building-block method in which best-estimate ranges of expected future rates of return are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future rates of return by the target asset allocation percentage. Best estimates of geometric rates of return for each major asset class included in the PRIT Fund's target asset allocation as of June 30, 2019 are summarized in the following table:

Long-Term

	Expected
Target	Real Rate of
Allocation	Return
39%	4.9%
11	3.9
15	1.3
13	8.2
8	4.7
10	3.6
<u>4</u>	4.1
<u>100%</u>	
	Allocation 39% 11 15 13

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2020

(4) RETIREMENT BENEFIT PLAN (continued)

Discount Rate

The discount rate used to measure the total pension liability was 7.25%. The projection of cash flows used to determine the discount rate assumed that plan member contributions will be made at the current contribution rates and the Commonwealth's contributions will be made at rates equal to the difference between actuarially determined contribution rates and the member rates. Based on those assumptions, the net position was projected to be available to make all projected future benefit payments of current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

Sensitivity of the Collaborative's Proportionate Share of the Net Pension Liability to Changes in the Discount Rate

The following presents the Collaborative's proportionate share of the net pension liability calculated using the discount rate of 7.25 percent, as well as what the Collaborative's proportionate share of the net pension liability would be if it were calculated using a discount rate that is 1 percentage point lower (6.25 percent) or 1 percentage point higher (8.25 percent) than the current rate:

	Col	abo	<u>rativ</u>	<u>/e's</u>	
Pro	port	iona	te S	hare	of

Net Pension Liability	1 % Decrease (6.25%)	Discount Rate (7.25%)	1% Increase (8.25%)
MTRS	\$28,475,585	\$22,988,655	\$18,291,803
MSERS	\$16,601,834	\$12,472,900	\$8,944,924

Pension Plan Fiduciary Net Position

The Plan Fiduciary Net Position as a percentage of the Total Pension Liability is 53.95% for MTRS and 66.28% for MSERS.

(5) COMMITMENTS AND CONTINGENCIES

(a) Operating Leases

The Collaborative leases classroom and administrative space from various member and non-member school districts and a local YMCA. Some of the arrangements are on a tenant-at-will basis and others are based on non-cancelable lease agreements with the district school committees ranging from 3 to 10 years. Included in the school district agreements are termination clauses providing for cancellation of the lease on the part of the school committee should the leased space become necessary for the school district's educational programs. The cancellation clauses include provisions for proper notice to the Collaborative. All lease agreements include annual renewal provisions.

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2020

(5) COMMITMENTS AND CONTINGENCIES (continued)

(a) Operating Leases (continued)

Rent expense relating to all property leases totaled \$797,668 for fiscal year ending June 30, 2020. The Collaborative also leases several types of office equipment under operating leases that are rolled over to new leases and related new equipment at the end of each lease term. The amounts are not material to the financial statements are not included in the future rental payments below.

Minimum future rental payments for classroom operating leases for each of the next five years and in the aggregate are:

Year Ending	g June 30,	Amount
2021	*	\$ 800,063
2022		468,902
2023		510,005
2024		125,312
2025		- 125,312
Thereafter	te .	<u> 125,312</u>
		<u>\$2,154,906</u>

(b) Employment Contract

The Collaborative has an employment contract with a key employee which expires on June 30, 2022.

(6) ACCRUED COMPENSATION

The Collaborative allows employees to accrue sick pay benefits from year to year. The maximum allowable accrued sick pay benefit is 140 days for eligible employees. In addition to illness, employees can use their accumulated sick time to receive a lump sum severance benefit, upon retirement or death. An employee who has worked 12 or more consecutive years for the Collaborative is eligible for the lump sum severance benefit. The benefit is equal to 40% of an employee's daily rate multiplied by the total sick days accumulated upon the day of retirement or death.

The maximum payment per union employee is \$6,000 at June 30, 2020. The maximum for non-union employees is up to the discretion of the Executive Director. As of June 30, 2020, the Collaborative had an estimated liability of \$410,879 relating to the lump sum benefit. This amount is included in accrued expenses in the Statement of Net Position.

As of June 30, 2020, the Collaborative has a liability of \$15,514 for accrued vacation. Due to the worldwide pandemic, the Executive Director allowed a one-time carryover of vacation days for certain employees.

(7) LINE OF CREDIT

The Collaborative has a \$1,000,000 line of credit. The obligation is secured by the Collaborative's accounts receivable and fixtures and contains certain restrictive covenants. Interest is payable at the National Prime Rate. The line of credit can be terminated at the discretion of the lender and expires on August 15, 2021. No balance was outstanding at June 30, 2020.

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2020

(8) DEBT

Debt consists of the following at June 30, 2020:					
	Balance June 30, 2019	Amounts Borrowed	Principal Payments	Balance June 30, 2020	Current Portion
Note payable secured by a vehicle, due in monthly installments of principal and interest of \$707.25. The note matures in October 2021. The interest rate is 5.45%.	\$17,933	-	\$ 7,701	\$ 10,232	\$ 8,130
Note payable secured by a vehicle, due in monthly installments of principal and interest of \$604.56. The note matures in January 2022. The interest rate is 4.79%.	17,058	2000	6,581	10,477	6,903
Note payable secured by a vehicle, due in monthly installments of principal and interest of \$604.56. The note matures in January 2022. The interest rate is 4.79%.	17,058	% €3	6,581	10,477	6,903
Note payable secured by a vehicle, due in monthly installments of principal and interest of \$947.45. The note matures in July 2022. The interest rate is 5.45%.	32,201	∞ €0	9,854	22,347	10,409
Note payable secured by a vehicle, due in monthly installments of principal and interest of \$589.58. The note matures in August 2022. The interest rate is 4.99%.	20,119	,	6,212	13,907	6,525
Note payable secured by a vehicle, due in monthly installments of principal and interest of \$678.29. The note matures in July 2023. The interest rate is 6.45%.	29,152	3	6,448	22,704	6,876
Note payable secured by two vehicles, due in monthly installments of principal and interest of \$1,615.73. The note matures in November 2023. The interest rate is 5.95%.	74,331	×	15,401	58,930	16,321
Note payable secured by four vehicles, due in monthly installments of principal and interest of \$2,311.50. The					
note matures in June 2024. The interest rate is 4.43%. Note payable secured by three vehicles, due in monthly installments of principal and interest of \$2,139.27. The	124,210	39	22,774	101,436	23,787
note matures in September 2024. The interest rate is 3.89%.		116,313	<u>16,067</u>	100,246	22,164
	\$332,062	<u>\$116,313</u>	\$97,619	\$350,756	\$108,018

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2020

(8) DEBT (continued)

The debt is scheduled to mature as follows:

Ye	ar En	ding Ju	ne 30:	7 7 3	Principal	Interest	Total
\$		2021		F	\$108,018	\$14,359	\$122,377
	2	2022		5.40	99,582	9,170	108,752
		2023			77,570	4,906	82,476
		2024			59,403	1,508	60,911
p - 18		2025	25.	~	6,183	39	6,222
			5.72	4.3	\$350,756	\$29,982	\$380,738

Interest expense for the fiscal year totaled \$18,343.

(9) CONCENTRATIONS

(a) Cash and Cash Equivalents

Massachusetts General Law, Chapter 44, Sections 54 and 55 places certain limitations on the nature of deposits and investments available to the Collaborative. The law authorizes investments in FDIC insured banks and national banks, subject to certain limitations. In addition, it authorizes investments in obligations of the U.S. Treasury, agencies, instrumentalities, certificates of deposit, repurchase agreements, money market accounts, and the State Treasurer's Investment Pool.

The Collaborative maintains its funds in a combination of federally insured banks and the Massachusetts Municipal Depository Trust, an investment fund offered by the State Treasurer's office to agencies, authorities, commissions, boards, cities and towns and other public units within the Commonwealth.

Amounts invested in the Massachusetts Municipal Depository Trust totaled \$315,232 as of June 30, 2020. According to published investment policies and restrictions, although uninsured, the Trust will invest in only high quality and primarily short-term investments.

The Collaborative follows deposit and investment policies that limit the Collaborative's allowable deposits and investments and address the specific types of risk to which the Collaborative is exposed. The Collaborative maintains cash in public funds interest-bearing bank deposit accounts, at a highly rated financial institution. Balances are insured by the Federal Deposit Insurance Corporation up to \$250,000. At June 30, 2020, the Collaborative's cash balances in excess of FDIC limits totaled \$3,270,902. As a public funds account, deposits are collateralized by securities held by the financial institution.

(b) Employees

Approximately 92% of the Collaborative's employees are members of a collective bargaining union. The Collaborative's contract with the union was in effect until June 30, 2020. A Memorandum of Agreement was signed by the Collaborative and the union to extend the contract, with a 2% salary increase, until June 30, 2021.

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2020

(10) OTHER POST-EMPLOYMENT BENEFITS PAYABLE (OPEB)

Plan Description

The Collaborative's defined benefit OPEB plan, South Coast Educational Collaborative OPEB Trust ("the Plan"), provides OPEB to eligible employees who retire from SCEC who are participants in either the MSERS or MTRS. The Plan is a single-employer defined benefit OPEB plan administered by a Board of Trustees. The Board of Trustees is comprised of the Executive Director, the Business Manager, the Chairman of the Board, the Vice Chairman of the Board and one appointed member of the Board of Directors. The Plan does not issue a publicly available financial report. The Collaborative will pay 50% of health insurance premiums for Individual coverage for persons who have retired from employment with the Collaborative and who are qualified to receive retirement benefits. The Plan assets are held in an irrevocable trust.

Plan Assets

Plan assets are reported at fair value. As an OPEB Trust, guidance on allowable investments differs from general Collaborative guidance. The Plan assets are invested according to the Investment Policy adopted by the Board of Directors in December 2018. The objective of the Investment Policy is long-term growth in a diversified mix of high-quality securities according to the "Prudent Person" standard described in chapter 203C of Massachusetts General Laws.

Funding Policy

The Board of Directors has no obligation to make contributions to the Plan to fund OPEB, and the size of the Trust may not be sufficient at any one time to meet the Board's OPEB liabilities. Employees are not required to contribute to the Plan. The cost of administering the Plan is paid by the Collaborative. The Collaborative provided contributions of \$180,199 in fiscal year 2020 toward the annual Other Post-Employment Benefit (OPEB) cost, comprised of benefit payments made on behalf of retirees. In addition, the irrevocable trust earned \$2,024 in interest.

Employees Covered by Benefit Terms

At June 30, 2020, the following employees were covered by the benefit terms:

Inactive employees currently receiving benefit payments	20
Active employees	<u>210</u>
	<u>230</u>

Net OPEB Liability

The Collaborative's net OPEB liability was measured as of June 30, 2020, and the total OPEB liability used to calculate the net OPEB liability was determined by an actuarial valuation as of July 1, 2018. The projected OPEB liability as of June 30, 2020 reflects the projected pay-as-you-go results for fiscal year July 1, 2019 to June 30, 2020.

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2020

(10) OTHER POST-EMPLOYMENT BENEFITS PAYABLE (OPEB) (Continued)

Actuarial Assumptions. The total OPEB liability as of the measurement date of June 30, 2020 and valuation date of July 1, 2018, was determined using the following actuarial assumptions, applied to all periods included in the measurement, unless otherwise specified:

Salary increases	3.0 percent
Expected return on assets	6.2 percent
Healthcare cost trend rates	4.5 percent

Mortality rates were based on the RP-2000 Healthy Annuitant Mortality Table projected generationally with scale BB and a base year of 2009 for males and females.

The actuarial assumptions are estimates as to the occurrence of future events impacting the costs of the plan such as mortality rates, withdrawal rates, medical trend rates, retirement ages, rates of investment earnings, etc. The assumptions were chosen to anticipate the long-term experiences of the Plan.

Changes in the Net OPEB Liability for the Fiscal Year ending June 30, 2020

Increase (Decrease)

10. (10.) (1	Total OPEB Liability (a)	Plan Fiduciary Net Position (b)	Net OPEB Liability (a)-(b)
Balance as of 6/30/2019	\$8,550,581	\$ 49,966	\$8,500,615
Changes for the year: Service cost Interest on total OPEB liability Change in expected to actual Changes of assumptions Contributions - employer Contributions-employees Net investment income Benefit payments Administrative expense	533,094 314,802 694,538 	180,199 - 1,982 (180,199)	533,094 314,802 694,538 (180,199) (1,982)
Net changes	1,362,235	1,982	1,360,253
Balance at 6/30/2020	\$9,912,816	\$ 51,948	\$9,860,868

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2020

(10) OTHER POST-EMPLOYMENT BENEFITS PAYABLE (OPEB) (Continued)

Sensitivity of the Net OPEB Liability to Changes in the Discount Rate

The following presents the Net OPEB Liability as of June 30, 2020 calculated using the discount rate of 3.0%, as well as what the Net OPEB Liability would be if it were calculated using a discount rate that is 1-percentage-point lower (2.0%) or 1-percentage-point higher (4.0%) than the current discount rate:

	1% Decrease Current (2.0%) Discount Rate (3.0%)		1% increase (4.0%)
The Paris of the Control of the Cont			
Plan's Net OPEB Liability as of June 30, 2020	\$11,842,427	\$9,860,868	\$8,317,180

Sensitivity of the Net OPEB Liability to Changes in the Health Care Cost Trend Rates

The following presents the Net OPEB Liability as of June 30, 2020 calculated using the trend rate of 4.5%, as well as what the Net OPEB Liability would be if it were calculated using a trend rate that is 1-percentage-point lower (3.5%) or 1-percentage-point higher (5.5%) than the current rate:

	Trend Rate 1% Decrease	Current Valuation Discount Rate	Trend Rate 1% Increase
Plan's Net OPEB Liability as of June 30, 2020	\$8,069,885	\$9,860,868	\$12,244,630

OPEB plan fiduciary net position

Detailed plan information about the OPEB plan's fiduciary net positions is available in the fiduciary statements included in these financial statements.

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2020

(11) FIDUCIARY FUND INVESTMENTS

The cost and fair values of investments held in the OPEB Trust at June 30, 2020 are as follows:

	Fair value	Cost	Unrealized Gain (Loss)
Equity Mutual Funds	\$30,348	\$30,787	\$(439)
Fixed Income Mutual Funds	20,888	20,440	448
Cash & Equivalents	712	712	
Total	<u>\$51,948</u>	\$51,939	<u>\$9</u>

(12) FAIR VALUE MEASUREMENT OF FIDUCIARY FUND INVESTMENTS

Generally accepted accounting principles define fair value, establish a framework for measuring fair value, and establish a fair value hierarchy that prioritizes the inputs to valuation techniques. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market. Valuation techniques that are consistent with the market, income or cost approach are used to measure fair value.

The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels:

Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities the Collaborative has the ability to access.

Level 2 inputs are inputs (other than quoted prices included within level 1) that are observable for the asset or liability, either directly or indirectly.

Level 3 are unobservable inputs for the asset or liability and rely on management's own assumptions about the assumptions that market participants would use in pricing the asset or liability.

The following tables present the Collaborative's fair value hierarchy for those assets and liabilities measured at fair value on a recurring basis as of June 30, 2020.

Fair Value Measurements on a Recurring Basis As of June 30, 2020

	Level 1	Level 2	Level 3	Total
Equity Mutual Funds Fixed Income Mutual Funds Cash and Equivalents Total investments	\$30,348 20,888 <u>712</u> <u>\$51,948</u>	\$ -	\$ -	\$30,348 20,888 712 \$51,948

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2020

(13) CUMULATIVE SURPLUS

In accordance with Massachusetts regulation 603 C.M.R. 50.07, the Collaborative has determined that its Cumulative Surplus as of June 30, 2020 and 2019 is equal to \$3,604,844 and \$2,825,673, respectively. The Collaborative Agreement stipulates that the Board will retain no more than 25 percent of the previous year's general fund expenditures in cumulative surplus. The cumulative surplus as a percentage for general fund expenditures for years ended June 30, 2020 and 2019 was 17.9% and 14.6%, respectively. The difference between the Cumulative Surplus calculated according the Massachusetts regulations and the Cumulative Surplus (Unassigned) per the Governmental Funds Balance Sheet is the cumulative change in the Nonspendable Fund Balance net with the amount transferred to the Fiduciary Fund.

(14) SUBSEQUENT EVENTS

The Collaborative evaluated subsequent events through October 7, 2020, which is the date the financial statements were available to be issued.

REQUIRED SUPPLEMENTARY INFORMATION JUNE 30, 2020

STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES OF THE GENERAL FUND - BUDGET AND ACTUAL - BUDGETARY BASIS

FOR THE YEAR ENDED JUNE 30, 2020

	Original Budget	Final Budget	Actual Amounts Budgetary Basis	Variance with Final Budget – Positive (Negative)
REVENUES:				
Direct service and administrative Interest income	\$19,707,173 -	\$19,707,173	\$21,235,176 9,325	\$1,528,003 9,325
Other income				
Total revenues	_19,707,173	19,707,173	21,244,501	1,537,328
EXPENDITURES:				
Administrative expenses	2,427,126	2,427,126	2,668,658	(241,532)
Program expenses	<u>17,272,551</u>	17,272,551	17,506,089	_(233,538)
Total expenditures for operations	19,699,677	19,699,677	20,174,747	(475,070)
Revenue over operating expenditures	7,496	7,496	1,069,754	1,062,258
Capital outlay	276,500	276,500	174,621	101,879
Debt service payments	69,627	69,627	115,962	(46,335)
Revenue over (under) expenditures	(338,631)	(338,631)	779,171	1,117,802
FUND BALANCES, BEGINNING OF YEAR	2,970,084	2,970,084	2,970,084	
Э.				
FUND BALANCES, END OF YEAR	<u>\$ 2,631,453</u>	<u>\$ 2,631,453</u>	\$ 3,749,255	<u>\$1,117,802</u>

SCHEDULE OF CHANGES IN THE COLLABORATIVE'S NET OPEB LIABILITY

FOR THE YEAR ENDED JUNE 30, 2020

	6/30/2020 (valuation as of July 1, 2018)
Total OPEB Liability (TOL) Service cost Interest on TOL Differences between expected and actual experience Changes of assumptions Benefit payments Net change in total OPEB liability Total OPEB liability – beginning Total OPEB liability – ending (a)	\$ 533,094 314,802 694,538 (180,199) 1,362,235 8,550,581 \$ 9,912,816
Plan Fiduciary Net Position Contributions - employer Net investment income Benefit payments Net change in plan fiduciary net position Plan fiduciary net position beginning Plan fiduciary net position ending (b)	\$ 180,199 1,982 (180,199) 1,982 49,966 \$ 51,948
Collaborative's net OPEB liability ending (a)-(b)	\$ 9,860,868
Plan fiduciary net position as a percentage of total OPEB liability Total Annual Compensation based on Valuation Census Information (covered- employee payroll) Collaborative's net OPEB liability as a percentage of covered-employee payroll	.52% \$13,390,000 73.6%
*113	W D 505 Da
Actuarially determined Pay-As-You-Go contribution Contributions in relation to actuarially determined contribution Contribution deficiency	\$ 1,021,535
Contributions as a percentage of covered-employee payroll	1.35%

SCHEDULE OF THE COLLABORATIVE'S PROPORTIONATE SHARE OF THE NET PENSION LIABILITY

JUNE 30, 2020

Measurement Date	June	June 30, 2019	June 3	30, 2018	June 3	June 30, 2017	June 3	June 30, 2016	June 30, 2015	1 2015	June 2	2044
	MTRS	MSERS	MTRS	MSERS	MTRS	MSERS	MTRS	MSERS	MTRS	MSERS	MTRS	RS MSFRS
Collaborative's proportion of the net pension liability	.0912%	.0852%	.0885%	.0843%	.0888%	.0802%	%8680.	.0785%	.0931%	.0778%	%0680	.0847%
Collaborative's proportionate share of the net pension liability	\$22,988,655	\$12,472,900	\$20,977,431	\$11,150,552	\$20,322,971	\$10,289,691	\$20,087,752	\$10,818,003	\$19,080,579	\$8,857,025	\$14,139,839	\$6,288,169
Collaborative's covered- employee payroll	\$5,133,449	\$ 5,033,590	\$5,368,496	\$ 4,547,279	\$ 6,069,530	\$ 4,480,232	\$ 6,259,722	\$ 4,369,857	\$ 5,958,793	\$4,225,714	\$ 5,329,572	\$4,487,071
Collaborative's proportionate share of the net pension liability as a % of its coveredemployee payroll	447.82%	247.79%	390.75%	245.21%	334.84%	229:67%	320.90%	247.56%	320.21%	209.60%	265.31%	140.14%
Plan fiduciary net position as a % of the total pension lability	53.95%	66.28%	54.84%	67.91%	. 54.25%	67.21%	52.73%	63.48%	55.38%	67.87%	61.64%	76.32%

Notes to Required Supplementary Information

MTRS is the Massachusetts Teachers' Retirement System

MSERS is the Massachusetts State Employees' Retirement System

Measurement Date

The amounts presented in this schedule were determined as of June 30, 2019, 2018, 2017, 2016, 2015 and 2014.

Schedule Presentation

This schedule is intended to present information for 10 years. Until a 10-year trend is compiled, information is presented for those years for which information is available.

SCHEDULE OF PENSION CONTRIBUTIONS

JUNE 30, 2020

Measurement Date	June 3	June 30, 2019	June 3	June 30, 2018	June 30, 2017	0 2017	R ouril	line 30 2016	Count	2000		
	MTDC	MOEDO	MTDC	OCLUPA.	-		2000	7, 2010	Callie	Julie 30, 2013	June	June 30, 2014
	2011	INIOCINO	CHIM	MOERO	MIKS	MSERS	MTRS	MSERS	MTRS	MSERS	MTRS	MSFRG
Contractually required contribution	⇔	\$ 307,049	69	\$ 277,384	· •	\$ 250,893	· •	\$ 244,712	69	\$ 236,640	€	\$ 251,276
Contributions in relation to the	4	C 207 040	6	400 000								
contractually required contribution	÷	90°,00°	, A	\$ 211,384	· •	\$ 250,893	· •	\$ 244,712	! <u>.</u>	\$ 236,640	69	\$ 251,276
Contribution deficiency (countries)	•											
CONTRIDUCTION (EXCESS)	- 0		,		S	· ·			e		•	
Collaborative's covered-	\$5 133 449	\$5.032.500	\$5 269 ADE			000 000		•	9	- 1	0	n
employee payroll			064'000'00	617'140'44	USC, Bau, ac	\$4,480,232	\$6,259,722	\$4,369,857	\$5,958,793	\$4,225,714	\$5,329,572	\$4,487,071
Contributions as a percentage of	%U	6 10/	/00/	7070	100	100						
covered-employee payroll	2	R -	80	0.1%	%0	2.6%	.%0	2.6%	%0	2.6%	%0	2.6%

Notes to Required Supplementary Information

MTRS is the Massachusetts Teachers' Retirement System MSERS is the Massachusetts State Employees' Retirement System

Measurement Date

The amounts presented in this schedule were determined as of June 30, 2019, 2018, 2017, 2016, 2015 and 2014.

Schedule Presentation

This schedule is intended to present information for 10 years. Until a 10 year trend is compiled, information is presented for those years for which information is available.

Contributions

The Collaborative is required to pay an annual appropriation as established by the Public Employees' Retirement Administration Commission (PERAC) for MSERS. No contribution is required for MTRS. The Commonwealth of Massachusetts as a non-employer is legally responsible for the entire past service cost related to the Collaborative and therefore has a 100% special funding situation.

SUPPLEMENTARY INFORMATION JUNE 30, 2020

DISCLOSURES REQUIRED BY CHAPTER 43 OF THE ACTS OF 2012 OF THE MASSACHUSETTS GENERAL LAWS

FOR THE YEAR ENDED JUNE 30, 2020

Transactions between the Collaborative and any related for-profit or non-profit organization:

None

Transaction or contracts related to the purchase, sale, rental or lease of real property:

Contracts for the lease of classroom space from member and non-member school districts at the following locations:

School District	Lease Term	FY 2020 Expense
Dighton/Rehoboth	7/1/18 — 6/30/21	\$ 45,000
Seekonk	7/1/10 - 6/30/23	330,708
Somerset	Annual	45,000
Bishop Connolly	7/1/18 - 6/30/21	140,000
YMCA Swansea	7/1/16 — 6/30/26	56,960
Freetown/Lakeville	7/1/18 – 6/30/21	90,000
Berkley	Annual	90,000
Total		<u>\$797,668</u>

The names, duties, and total compensation of the five most highly compensated employees:

David Heimbecker	Executive Director	\$191,684
Carolyn McKearney	Associate Director, Administrative Leadership at the North Seekonk School, and Educational Consulting	\$124,115
Donná Cranshaw-Gabriel	Senior Leadership Team Member for Curriculum, Instruction, Special Education Programming, and Educational Consulting	\$121,540
Patricia Steele	Senior Leadership Team Member and Educational Consulting	\$118,965
Jennifer Faria	Associate Director and Coordinator of Continuous Professional Learning	\$112,000

The amounts expended on administration and overhead:

Administration and overhead

\$3,350,130

Any accounts held by the Collaborative that may be spent at the discretion of another person or entity:

None

The amounts expended on services for individual age 22 and older:

None

DISCLOSURES REQUIRED BY CHAPTER 43 OF THE ACTS OF 2012 OF THE MASSACHUSETTS GENERAL LAWS

ANNUAL DETERMINATION AND DISCLOSURE OF CUMULATIVE SURPLUS

FOR THE YEAR ENDED JUNE 30, 2020

FY2	O Cumulative Surplus Calculatio	n Worl	ksheet		ੂ Sout	h Coast Educational	Collaborative
a - *1	* C 1 * * * * * * * * * * * * * * * * *		Enter	values below	,		Page in FY20 FS
(A)	Voted Cumulative Surplus as of 6/30/19				\$	2,825,673 (A)	p. 32
(B)	Amount of (A) <u>used</u> to support the FY20 Budget	(B)1	\$				
	Amount of (A) <u>returned</u> to member districts	(B)2	\$				
			(B)1	+(B)2 = (B)	\$	- <u>-</u> (B)	
(C)	Unexpended FY20 General Funds			[\$	779,171 (C)	p. 9
(D)	Cumulative Surplus as of 6/30/20		(A) - (I	B) + (C) = (D)	\$	3,604,844 (D)	
(E)	FY20 Total General Fund Expenditures			.[\$	20,174,747 (E)	р. 9
(F)	Cumulative Surplus Percentage			(D) ÷ (E)_	-	17.87% (F)	p. 32

AUDITORS' REPORT PURSUANT TO GOVERNMENTAL

AUDITING STANDARDS

FOR THE YEAR ENDED JUNE 30, 2020



Business Advisors Certified Public Accountants

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors South Coast Educational Collaborative Swansea, Massachusetts

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of South Coast Educational Collaborative which comprise the statement of financial position as of June 30, 2020, and the related statement of activities for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated October 7, 2020.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered South Coast Educational Collaborative's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of South Coast Educational Collaborative's internal control. Accordingly, we do not express an opinion on the effectiveness of South Coast Educational Collaborative's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether South Coast Educational Collaborative's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Franklin, Massachusetts

October 7, 2020

Pavento, Ratcliffe, Rengo, Co., LLC



South Coast Educational Collaborative

2201 G.A.R. Highway, Swansea, MA 02777-3924, Telephone: 508.379.1180, Fax: 508.379.1231, www.scecoll.org

MISSION: To provide students, families, educators, school districts, and agencies high quality, cost-effective, value-added, and sustainable education, professional development, technical assistance, and resources that are informed by an enduring commitment to deep leading and deep learning and that are grounded in our core values, appropriate research-based content, and best-practice.

Certificate of Approval

At their Executive Meeting held on December 17, 2020 the Board of Directors of South Coast Educational Collaborative voted unanimously to:

"To approve the 2019-2020 Annual Financial Audit of South Coast Educational Collaborative as presented and submitted by Laticia Michelson from Pavento, Ratcliffe, Renzi & Co. LLC and instruct the Board Chair and the Executive Director to certify that this action was taken by signing a document that memorializes the action taken."

Richard Medeiros	12/17/2020
Richard Medeiros, SCEC Board Chair	Date
DocuSigned by:	
David R Heimbecker	12/18/2020
David R. Heimbecker, Executive Director	Date